

TERMS & CONDITIONS

JANUARY 2026 ADVISOR INCENTIVES – HIGH FLYERS ITALY TRIP

- This incentive runs from **Thursday 1st January - Tuesday 31st March 2026**
- This incentive is open to all Newcomers, Advisors & Team Leaders.

SALES CRITERIA

- Sales must be placed via Head Office no later than 5:00pm on Tuesday 31st March 2026 or via the Advisor Portal by 23.59pm Tuesday, 31st March 2026.
- In the case of finance sales, applications must be processed, the customer must have signed the e-Signature and be approved by 23.59pm on Tuesday, 31st March 2026.

REQUIREMENTS

Positions determined by status of the Advisor/Team Leader on Thursday, 1st January 2026.

NEWCOMERS

- Must have joined between 1st July (A) and 2nd January (A) 2026 to qualify for these criteria and be in the running for earning this incentive.
- 1 personal TM7 sale = 1 point
- Minimum criteria to qualify for a ticket to Italy is 25 points (25 personal sales).
- Places on the trip will be determined by the top 10 Newcomers with the highest personal sales.
- Only sales that are placed and processed within the incentive period will count.
- In a tie breaker situation, the qualifying Newcomer will be determined by the sales placed in the quickest time
- Sales made as part of the Earning Programme will count for this incentive.
- Owners will be classified as Newcomers and will therefore be eligible to receive the 2 incentive points.

ADVISORS

- Must have joined prior to Friday 4th July 2025 to qualify for these criteria.
- 1 personal TM7 sale = 1 point
- Minimum criteria to qualify for a ticket to Italy is 25 points
- Places on the trip will be determined by the top 10 Advisors from these criteria with the highest personal sales.

- Only sales that are placed and processed within the incentive period will count.
- In a tie breaker situation, the qualifying Advisor will be determined by the sales placed in the quickest time
- The incentive will be reported and tracked based on the national hierarchy as of Thursday 1st January 2026. In the event an Advisor promotes up to Team Leader, they will remain as an Advisor for the duration of the incentive and will be required to achieve these criteria to earn their ticket.

TEAM LEADERS

- Team Leaders have been organised into four different leagues based on team size, sent via email on Tuesday, 13th January 2026.
- Only sales that are placed and processed within the incentive period will count.
- In a tie breaker situation, the qualifying Team Leader will be determined by the sales placed in the quickest time
- The incentive will be reported and tracked based on the national hierarchy as of Thursday 1st January 2026. In the event a Team Leader steps down to an Advisor, they will remain as a Team Leader for the duration of the incentive and will be required to achieve these criteria to earn their ticket.
- Incentive points will be awarded to the receiving Team Leader, rather than the recruiting Team Leader. For example, where a recruitment occurs outside of the recruiting Team Leader's branch, the Team Leader of the receiving branch will be awarded the incentive points.

LEAGUE 1

- 1 personal TM7 sale = 1 point
- 1 team TM7 sale = 1 point
- For every sale placed by a Newcomer Jan A – March E in the Team Leader's team, the Team Leader will receive an additional 1 point
- There are 10 places available for the top Team Leaders in this league, determined by the highest TM7 sales made
- Minimum criteria are **90 points**

LEAGUE 2

- 1 personal TM7 sale = 1 point
- 1 team TM7 sale = 1 point
- For every sale placed by a Newcomer Jan A – March E in the Team Leader's team, the Team Leader will receive an additional 1 point

- There are 10 places available for the top Team Leaders in this league, determined by the highest TM7 sales made
- Minimum criteria are 60 points

LEAGUE 3

- 1 personal TM7 sale = 1 point
- 1 team TM7 sale = 1 point
- For every sale placed by a Newcomer Jan A – March E in the Team Leader's team, the Team Leader will receive an additional 1 point
- There are 10 places available for the top Team Leaders in this league, determined by the highest TM7 sales made
- Minimum criteria are **50 points**

LEAGUE 4

- 1 personal TM7 sale = 1 point
- 1 team TM7 sale = 1 point
- For every sale placed by a Newcomer Jan A – March E in the Team Leader's team, the Team Leader will receive an additional 1 point
- There are 10 places available for the top Team Leaders in this league, determined by the highest TM7 sales made
- Minimum criteria are **30 points**

ACHIEVERS COMMUNICATION

- The achievers of this incentive will be communicated via Advisor News.
- The Ticket holder will be sent the registration link in their confirmation email. To claim their place on the trip, they must register within the deadline instructed in the email and provide valid passport and relevant information. Failure to do so will forfeit their place on the trip.

TRAVEL

- The date of the international trip will be in July 2026
- The trip will be 3 nights - 4 days.
- The International trip's destination will be Italy.
- The International trip is not transferrable and not redeemable for cash, gifts or other products.
- Highflyers' ticket holders will be travelling from a designated airport. The cost for flights to the destination is included in the incentive.

- Travel to the designated airport of departure is the traveller's own responsibility and at their own expense.
- Should ticket holders miss the scheduled flight, they will be liable for the cost of re-booking their travel and any additional costs incurred.
- It is the ticket holder's responsibility to make sure they have an in-date passport ahead of travel (minimum of 6 months validity on your passport).
- It is the ticket holder's responsibility to check the entry requirements to the chosen destination and to ensure they have all relevant documents and vaccinations including visas.
- It is the ticket holder's responsibility to take out travel insurance at their own cost.

ACTIVITIES

- Should the achiever be absent for any of the activities, these cannot be re-scheduled or reimbursed in any way.
- Activities cannot be swapped once selected or exchanged for cash or material goods.

MEALS

- All main meals are included. Extras (room service, minibar, additional excursions, insurance, personal purchases, etc.) are the responsibility of the ticket holder.
- It is up to the achiever to confirm any dietary requirements within the allocated timeframe detailed on the achiever's confirmation form enclosed to the newsletter.

HOTEL & ACCOMODATION

- All accommodation is included on a twin shared basis with another Advisor or Team Leader. We cannot guarantee who each ticket holder will be sharing with but will take into consideration the requests upon registration.
- No single rooms will be available.

GENERAL

- Vorwerk UK Ltd reserves the right to change travel location, activities, date or arrangement. Should this be required, the trip will be of an equivalent value.

2 MONTH QUERY PERIOD

- If you have a query around your eligibility for this incentive or delivery of missing items, please contact Sales Support within 2 months of the end of the incentive period. If you have not done so by this time, then the incentive will be closed off, and you will lose your chance to receive the incentive earned. For this instance, the end date of the 2-month period by which you can query up to will be Monday 31st May 2026.