

TERMS & CONDITIONS

ADVISOR INCENTIVE

THE INCENTIVE – Earn a Trip to Croatia

1. Incentive Period

This incentive runs from Monday, 26th May 2025 to 23.59 Sunday 29th June 2025.

Team Leader Head to Head

2. Eligibility & Competition Structure

- Open to all who have a status of Team Leaders.
- Your status as of Monday 26th May will determine your eligibility for this incentive trip.
- Teams Leaders will compete against one another to become 'Head to Head reigning Champions' with the highest number of sales against their opponent.
- Team Leaders will compete "head-to-head" within their assigned league, as set in the official head-to-head table (see table for your opponent and league allocation).
- The incentive will be reported and tracked based on the national hierarchy as of Monday 26th May.
- For example, if Team Leader A steps down to become an Advisor after Monday 26th May 2025 then they will count as a Team Leader for this incentive period. For the entire incentive period, the sales and tracking for this Team Leader and their Advisors will be attributed to Team Leader A.
- If Advisor X is in Team A prior to Monday 26th May but moves to Team B during the incentive period, all sales activity for the incentive will be attributed to the Team A Team Leader.

3. Leagues & Qualification Criteria

League Name	Minimum requires sales	Type of sales counted
Titans League	40 sales	TM6 & TM7 personal and team
Centurions League	20 sales	TM6 & TM7 personal and team

- Each Team Leader has been paired against another Team Leader with their opponent revealed at the Thermomix Roadshows between Tuesday 20th May – Saturday 24th May.

- Each Team Leader has been assigned a league with a minimum sales criteria. The League you are assigned to has been set by Head Office based on previous sales performance and the Advisor Hierarchy.
- In each pairing, the winning team must achieve a minimum sales figure of their league and beat their opponent to achieve the position on the trip to Croatia.
- Only sales that are placed and processed within the incentive period will count.
- Your final qualifying number will be based on the highest number of eligible sales compared to your direct opponent within your head-to-head pairing.
- In a tiebreaker situation the 'Head to Head reigning champions' will be determined by who ever places their qualifying sale in the quickest time.

Top 10 Advisors – Earn a trip to Croatia

- Open to all newcomers and advisors.
- Your status as of Monday 26th May will determine your eligibility for this incentive trip.
- Achieve a minimum of 20 personal sales and rank in the Top 10 position to be eligible for the trip to Croatia.

Trip Terms

- In the event you achieve the qualifying criteria for both the Croatia trip and the USA Conference trip, you will be required to confirm your destination preference within the communicated timeframe. The Top Advisor and Top Team Leaders who qualifies for both incentive trips must choose either the Croatia trip or the USA Conference trip; participation in both is not permitted.
- The 'Trip to Croatia' is not transferable to other individuals and is not redeemable for cash, gifts, or other products.
- If ticket holders miss the scheduled flight, they are personally liable for the cost of re-booking and any resulting additional expenses.
- If a ticket holder is absent from any activities, these will not be rescheduled or reimbursed.
- Accommodation will be twin occupancy only; no single rooms will be made available.
- All main meals are included. Extras (room service, minibar, additional excursions, insurance, personal purchases, etc.) are the responsibility of the ticket holder.
- Travel to the designated airport of departure is the traveller's own responsibility and at their own expense.

- It is the ticket holder's responsibility to make sure they have an updated passport ahead of travel (minimum of 6 months validity on your passport).
- It is the Ticket holder's responsibility to check the entry requirements to the chosen destination and to ensure they have all relevant documents and vaccinations including visas.
- It is the Ticket holder's responsibility to take out travel insurance at their own cost.
- The achievers of this incentive will be communicated via Advisor News. The Ticket holder will be sent the registration link in their confirmation email. To claim their place on the trip, they must register within the deadline instructed in the email and provide a valid passport and relevant information. Failure to do so will forfeit their place on the trip.
- Vorwerk UK Ltd reserves the right to change travel location, activities, date or arrangement. Should this be required, the trip will be of an equivalent value.

7. General Provisions

- Participation and rewards are strictly determined as per the national hierarchy and individual's status as of Monday 26th May 2025.
- Only confirmed qualifying sales (as per process and approvals) between Monday 26th May – Sunday 29th June 2025 are considered.

SALES CRITERIA

- Sales must be placed via Head Office by 5:00pm on Friday 27th June, or via the Advisor Portal by 23.59pm on Sunday 29th June 2025.
- In the case of finance sales, applications must be processed, the customer must have signed the e-Signature and be approved by 23.59pm on Sunday 29th June 2025.
- Team Leaders must place both team and personal sales to be eligible for their incentive.
- Recruits enrolling on the Earning Programme will count as a sale.
- All achievers of this incentive will be calculated 14 days after the end of the incentive to allow for cool off period.

IMPORTANT 2 MONTH QUERY PERIOD

- If you have a query around your eligibility for this incentive or delivery of missing items, please contact your Branch Manager within 2 months of the end of the incentive period. If you have not done so by this time, then the incentive

will be closed off and you will lose your chance to receive the products earned. For this instance, the end date of the 2-month period by which you can query up to will be Friday 29th August 2025.